

EXERCISE OF VOTING RIGHT  
BY ELECTRONIC MEANS

(To be received at Sonaecom SGPS, SA's registered office no later than 6 pm (GMT) on 18 April 2011)

Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
Tax/Company Registry Number.: \_\_\_\_\_

Shareholders' Annual General Meeting  
26 April 2011  
Sonaecom SGPS, SA  
Lugar do Espido, Via Norte  
4470-907 MAIA  
Portugal  
\_\_\_\_\_, \_\_\_\_ of \_\_\_\_\_ 2011

In my capacity of Shareholder, holder of \_\_\_\_\_ shares of Sonaecom SGPS, SA, I hereby declare my intention to exercise my voting right by electronic means (at [www.sonae.com](http://www.sonae.com)) at the Annual General Meeting to be held on 26 April 2011, at 11:00 am, requesting, for this purpose, that a counter password set by Sonaecom SGPS, SA, is sent to my e-mail address at

\_\_\_\_\_

to submit my vote electronically, which shall be used in conjunction with the following number code set by me:

<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
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(Your code should be made up of five numbers. You should keep this code safe, as it will be necessary to cast your vote)

Contact telephone number: \_\_\_\_\_

The exercise of the voting right is subject to reception at the company, of the proof of ownership, under the terms set for in the notice of meeting.

Yours faithfully,

\_\_\_\_\_  
(signature legally-attested)<sup>1</sup>

<sup>1</sup>By a notary, a lawyer or a legal clerk. In the case of a corporate shareholder, signatures should be authenticated as duly authorised and mandated for the purpose.

**Notes and Voting Instructions**

Electronic votes must respect the following requirements:

- i. shareholders must request the right to vote by electronic means by sending the form "Exercise

- of voting right by electronic means" duly filled in, namely with the indication of an email and a password, and with the signature authenticated by a notary, a lawyer or a legal clerk, to the Company's registered office, by way of registered post with acknowledgment of receipt, no later than 18:00 hours (GMT) of 18th April 2011;
- ii. after receiving the form "Exercise of voting right by electronic means" as well as the proof of ownership, within the deadlines set forth in i. and a) above, the Company will send to the email indicated by the shareholder a counter password which, together with the password created by him in the form "Exercise of voting right by electronic means" will allow him access to an electronic ballot available at [www.sonae.pt](http://www.sonae.pt);
  - iii. the shareholder may exercise his voting right until 18:00 hours (GMT) of 21th April 2011.

Written voting papers shall only be considered valid when they clearly set out in an unambiguous manner:

- i. the agenda item or items to which they refer to;
- ii. the specific proposal to which they relate, with an indication of the respective proposer or proposers;
- iii. the precise and unconditional voting intention on each proposal;

The written voting paper will be considered revoked in case the shareholders, or the respective legal representative, are present at the Shareholders' General Meeting.

It will be assumed that shareholders abstain from any proposals that are not specifically referred to in their written voting papers.

Written voting papers shall be deemed as votes against any proposals presented after the written voting papers have been cast.

The Chairman of the Board of the Shareholders' General Meeting, or his or her substitute, is responsible for verifying that postal votes comply with all the above requirements and any postal votes which are not accepted are treated as null and void.

Should you have any further questions please contact us using the telephone (+351) 93 100 21 65 or the e-mail address [aganual2011@sonae.com](mailto:aganual2011@sonae.com).